



TriGeo Offers 'Competitive Upgrade Program' to High Tower Software Users

Market-Leading SIEM Provider Extends Opportunity That Could Save High Tower Customers Tens of Thousands of Dollars

POST FALLS, Idaho (Dec. 8, 2008) — [TriGeo Network Security](#), the leading provider of [security information and event management](#) (SIEM) technology for midmarket enterprises, today unveiled a Competitive Upgrade Program specifically designed for High Tower Software users caught off guard when the company unexpectedly closed its doors two weeks ago.

The program delivers a fast-and-easy way for High Tower customers, who already understand the critical need for real-time log analysis, to transition to [TriGeo's Security Information Manager \(SIM\)](#), which provides:

- **Significant Cost Savings.** High Tower users can save tens of thousands of dollars in software and hardware licensing fees. TriGeo's solution is competitively priced for midmarket organizations with fewer resources and smaller IT departments.
- **Stronger, Faster Security.** TriGeo SIM is the only solution on the market that actively responds to both network attacks and insider threats at network speed. The technology delivers a company-wide view of the network and is completely based on in-memory correlation that can field millions of events without the performance bottleneck of database insertion and query speeds.
- **Product Stability.** TriGeo SIM has been named the Best Event Management Solution for the past two years by *SC Magazine* and was just recently named a finalist for the Best Small to Midsized Enterprise (SME) Solution and the Best Incident/Event Management Solution for the 2009 *SC Magazine* awards.

TriGeo is rapidly growing at a time when other SIEM vendors are cutting deep or shutting down. The company is profitable, cash flow positive, debt free and actively hiring in every department.

"For years, venture-funded SIEM providers have been kept afloat by investors – not by the value of their solutions or the depth of their customer bases," said Michelle Dickman, president and CEO of TriGeo Network Security. "The market dictates product successes and failures, and the current economy is taking its toll on vendors that don't stack up. The end results will be better products and prices for companies in need of a SIEM solution."

Delivered as a fully configured appliance, TriGeo SIM supports hundreds of network products, comes stocked with more than 650 network monitoring rules and more than 240 pre-built reports for compliance and network analysis. The solution goes far beyond simple log management, providing real-

time log analysis to identify network attacks and policy violations as they happen and initiate proactive responses such as quarantining, blocking, USB defense and controlling processes, accounts and privileges. All of this is available at a price starting below \$20,000. The company has hundreds of customers across financial services, retail, healthcare, education, government, utility and media/entertainment.

For more information regarding the High Tower Competitive Upgrade Program please contact TriGeo sales at 1-866-664-9292 or at sales@trigeo.com.

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About TriGeo Network Security

TriGeo Network Security delivers enterprise security information and event management (SIEM) designed specifically for the needs of the midmarket. TriGeo SIM is the only real-time SIEM appliance that automatically identifies and responds to network attacks, suspicious behavior and policy violations. This award-winning product combines real-time log management, event correlation, USB detection and prevention with powerful active response technology. TriGeo SIM is both a unique network defense technology and an "Audit-Proven" compliance solution that meets the security monitoring and log management requirements imposed by PCI, GLBA, NCUA, FDIC, HIPAA, SOX and more.

TriGeo has hundreds of customers across key vertical markets including financial services, healthcare, government, utility, retail and media/entertainment. TriGeo SIM has won numerous awards including the 2007 and 2008 *SC Magazine* Reader Trust Award, 2007 Frost & Sullivan North American Technology Innovation of the Year Award, the *Bank Technology News* #1 ranking in the 2008 FutureNow List, and the *SC Magazine Best Buy* of 2006 award for Event Management. The Company is a member of the PCI Security Standards Council and PCI Security Vendor Alliance and is represented by partners worldwide.

For additional information about TriGeo and its products, services and partners, please contact TriGeo at 1 (866) 664-9292 or at www.TriGeo.com, and visit the TriGeoSphere blog at blog.TriGeo.com.

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