



Wilsons Leather Meets PCI Compliance With TriGeo Network Security

Annual Savings: \$80,000

POST FALLS, Idaho (February 25, 2009) — Wilsons Leather, a 120-store nationwide retailer met the Payment Card Industry (PCI) data security standard – and saved \$80,000 in the first year – using TriGeo Network Security for security information and event management (SIEM).

TriGeo is widely recognized as the leading provider for affordable SIEM solutions for midmarket enterprises. That's exactly what captivated Wilsons Leather, headquartered in Minneapolis, which needed a comprehensive enterprise solution for its entire operation that was easy to install and maintain.

"We surveyed the market, and TriGeo was clearly the most cost-effective," said Frank Carrigan, manager of production control at Wilsons Leather, which rolled out the software at headquarters and all its stores, across 36 states. "It's also far easier to use than anything else we considered."

TriGeo Security Information Manager (SIM) helps companies meet compliance requirements by monitoring and analyzing log activity – and gives companies instant insight into unauthorized access.

Carrigan estimates that Wilsons Leather saved \$80,000 by eliminating the need for a full-time person to monitor the logs. It instantly gained several other efficiencies including:

- Centralized logging, ending the need for 60 separate tracking locations.
- Bundled integration with additional security products, including Snort®, an open source network intrusion prevention and detection system, which competitors priced separately.
- Improved security, with USB-Defender, which automatically highlights potential unauthorized use.

"Within the first month of implementing TriGeo SIM we were alerted to an employee using an unauthorized peer-to-peer application," said Terry Wellen, network analyst at Wilsons Leather. "We were able to take immediate action and stop the behavior on the spot."

TriGeo's status as a Leader in Gartner's 2007 Magic Quadrant for SIEM was a key driver in Wilsons Leather selecting TriGeo for its SIEM needs. This spring, Wilsons Leather will expand the deployment to include its new point of sale (POS) system.

"The goal of regulations such as PCI is to put in place a security infrastructure to prevent a potential breach from occurring," said Michelle Dickman, president and CEO of TriGeo Network Security. "Forensic solutions might meet certain aspects of compliance initiatives, but they simply aren't enough protection for organizations that realize the need to take information security seriously. Security technology needs to operate in real-time, just like hackers. Anything less than real-time analysis and you're gambling with the future of your company."

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About TriGeo Network Security

TriGeo Network Security delivers enterprise security information and event management (SIEM) designed specifically for the needs of the midmarket. TriGeo SIM is the only real-time SIEM appliance that automatically identifies and responds to network attacks, suspicious behavior and policy violations. This award-winning product combines real-time log management, event correlation, USB detection and prevention with powerful active response technology. TriGeo SIM is both a unique network defense technology and an "Audit-Proven" compliance solution that meets the security monitoring and log management requirements imposed by PCI, GLBA, NCUA, FDIC, HIPAA, SOX and more.

TriGeo has hundreds of customers across key vertical markets including financial services, healthcare, government, utility, retail and media/entertainment. TriGeo SIM has won numerous awards including the 2007 and 2008 *SC Magazine* Reader Trust Award, 2007 Frost & Sullivan North American Technology Innovation of the Year Award, the *Bank Technology News* #1 ranking in the 2008 FutureNow List, and the *SC Magazine Best Buy* of 2006 award for Event Management. The Company is a member of the PCI Security Standards Council and PCI Security Vendor Alliance and is represented by partners worldwide.

For additional information about TriGeo and its products, services and partners, please contact TriGeo at 1 (866) 664-9292 or at www.TriGeo.com, and visit the TriGeoSphere blog at blog.TriGeo.com.

About Wilsons Leather

Wilson's Leather is a leading specialty retailer of quality accessories and outerwear. They dedicate themselves to providing luxury and style at exceptional values for the fashion conscious consumer.

Wilson's Leather currently operates under two formats. Wilson's Leather Outlet stores offer a variety of designer in-season products as well as special purchases and clearance items for both men and women. Categories include outerwear and accessories such as handbags, briefcases and travel items. The e-commerce site offers an extension of the store experience and is intended to increase brand awareness, strengthen the relationship with customers, make merchandise accessible to those outside the geographic reach of the stores, and facilitate cross-channel marketing.

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