



Corporate Fact Sheet

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Facts-at-a-Glance

- Formed in 2001, and now shipping its fourth-generation product, TriGeo SIM is the leading security information and event management technology for the mid-market, with well over 150,000 nodes under management.
- TriGeo's flagship product, TriGeo SIM automatically identifies, notifies and responds to network attacks, suspicious behavior and policy violations. It is the only product on the market today combining real-time correlation with automated remediation. This technology can block, quarantine, route and manage processes, services and accounts with either automated or "point and click" response.
- Gartner Leaders Quadrant for the 2007 Magic Quadrant for Security Information and Event Management.
- Frost & Sullivan 2007 Technology Innovation of the Year Award for Security Information Management and Analysis.
- SC Magazine's 2007 Reader's Trust Award
- Finalist 2007 Best of Interop
- SC Magazine's Best Buy Security Information Management Tool, 2006 and 2005
- SC Magazine's Best of 2006 and 2005
- Veteran management team from the software development industry.
- Privately held.
- Headquartered in Post Falls, Idaho.

About TriGeo Network Security

TriGeo Network Security delivers enterprise security information and event management (SIEM) designed specifically for the needs of the mid-market. TriGeo SIM is the only real-time SIEM appliance that automatically identifies and responds to network attacks, suspicious behavior and policy violations. This award-winning product combines real-time log management, event correlation, USB detection and prevention with powerful active response technology. TriGeo SIM is both a unique network defense technology and an “Audit-Proven” compliance solution that meets the security monitoring and log management requirements imposed by PCI, GLBA, NCUA, FDIC, HIPAA, SOX and more.

TriGeo has hundreds of customers across key vertical markets including financial services, health care, government, utility, retail and media/entertainment. TriGeo SIM has won numerous awards including the 2007 SC Magazine Reader Trust Award, 2007 Frost & Sullivan North American Technology Innovation of the Year Award, and the SC Magazine Best Buy of 2006 award for Event Management. The Company is a member of the PCI Security Standards Council and PCI Security Vendor Alliance, and is represented by partners nationwide.

Market Opportunity

Network security is one of the highest visibility and fastest growing technology markets. Additionally, global revenues in IT Operations Management (ITOM) are expected to exceed two billion dollars by 2011.

Security Information and Event Management (SIEM) solutions will play a major role in defending institutional networks and meeting the increasing demands of auditors and regulators. These products automate the complex task of network device log aggregation and real-time analysis.

A combination of factors has driven the acceptance and reliance upon SIM technology. IT staffs continue to face budget cuts while dealing with increased responsibility and growing complexity – especially in the light of regulatory compliance. The introduction of additional network and security point solutions only compounds the problem. It is extremely difficult to analyze the tremendous volume of data, and impossible to analyze and correlate it in real-time, without automation.

TriGeo SIM

The cornerstone of TriGeo SIM is a multi-dimensional correlation and policy enforcement engine. An intuitive and patent-pending, graphical interface is used for the construction of complex cross-event correlations that combine events, thresholds, assets and custom lists. The product ships with over 500 pre-defined rules that can be enabled out of the box or used as templates to create custom rules. These rules combine with the industry's most extensive list of active responses, and environmental awareness to provide real-time threat analysis, attack remediation, and policy enforcement.

With its patent-pending technology, real-time log analysis, automatic alerts, and policy-based active response mechanism, TriGeo provides a real-time security information management solution that:

- **Identifies** security threats to your network by analyzing real-time data from the security products you already own
- **Notifies** you and your team of important events instantly
- **Responds** to threats automatically based on policies you assign. Unlike traditional, passive security information management products, TriGeo takes an active role in defending your network.

Two additions to the product line were introduced in late 2007

TriGeo InDepth

TriGeo InDepth is the first IT Search network security appliance designed to blend real-time event correlation, deep forensic analysis and point and click response. The result is that IT departments now have a platform that can capture and review plain-language alerts, dive deep into the underlying logs and proactively respond to suspicious and malicious activity.

TriGeo InSight

Discover the unknown, unpredictable and unforeseen relationships in your network data with TriGeo InSight™ – the first business intelligence product for network management and security. Using sophisticated data association and visualization techniques, IT teams can now “connect the dots” of network, user and application activity.

Management Team

TriGeo's management team is comprised of experienced senior executives with in-depth expertise in business strategy and software product development logistics. Collectively, the team brings world-class experience in managing high-growth start up companies, creating innovative technology solutions, and forging groundbreaking alliances.

Michelle Dickman, CEO & President

Ms. Dickman has spent over twenty years in the software and financial industries combined. Much of her extensive sales and marketing experience has been focused on the SME market which is TriGeo's core market. Dickman also brings considerable business development and management skills to TriGeo. As the co-founder and President of an ERP software company, Dickman grew that organization to nearly one hundred employees, with four regional offices, and annual growth ranging from 20 to 60 percent. Her leadership ultimately led to the organization's acquisition by a public company.

Michael Maloof, Chief Technology Officer, CISSP

Maloof is a serial entrepreneur with over twenty-five years of experience in high technology startups, software development and consulting. TriGeo represents Michael's forth venture and in his role as CTO he's driving the product direction and setting the overall strategy for the TriGeo product line. Prior to joining TriGeo, Maloof was the co-founder and CEO of an ERP software company. His team's award-winning technology, engineering excellence and unique intellectual property were among the factors that prompted acquisition by a public company. In previous ventures, Maloof counted some of Silicon Valley's largest companies among his clients including Hewlett Packard, Advanced Micro Devices, Varian Associates, Santa Clara County, KLA-Tencor and NGK.